

Midwest POS vs. Toast Inc.

What's the real difference?

Midwest

Variety of Solutions

Wide selection of point-of-sale (POS) and related technology products tailored to fit your specific needs.

Variety of Payment Processing Options

Our solutions are processor-agnostic. Want to stay with your current credit card provider? No problem. Find a better rate? You are free to switch.

Rent Lease or Buy

We offer many purchasing options so you choose what is best for you.

No Long Contracts or ETFs

Our systems don't require a long-term contract and have no early termination fees (ETFs).

No Internet? No Problem!

We can design a system that is fully redundant if the internet is down.

POS and Credit Authorization are Independent

Our systems operate independently of the credit processing so if the processor shuts you down, your POS still works.

Payment Processor Rate Increase? No Problem.

Since our system work with most processors, if you get a rate increase, you can shop around for a better deal.

In Your Neighborhood

Our employees, managers, and owner all live locally. We dine in your restaurants and invest money back into our communities.

Toast

One Solution

One point-of-sale (POS) system. One size fits all.

Toast is the Payment Processor

You must use them at their rates. No option to shop around, compare rates/terms, or to switch.

Rent

Forced to rent the system. Payment never ends.

Long-Term Contract and Hefty ETFs

Three-year contract with excessive early termination fees (ETFs) including liquidated damages. Difficult to get out of if you want to switch.

No Internet? BIG Problem!

Their own contracts warn about system stability with poor or no internet.

POS and Credit Authorization are One

Toast is the processor, so if they shut your processing down, your POS is down as well. They reference the ability to do so in their contractual language.

Payment Processor Rate Increase? BIG Problem!

You are stuck with whatever rate increase they pass along, and their contracts are not shy about their ability to do so.

Around the World

Based in Boston, MA, your dollars leave your local communities. Support is provided via technicians around the world.

The Most Successful Restaurants **Choke** on Toast



Midwest POS Solutions, Inc

Have questions about your current system?

765.778.4080 or email: adam.cosby@midwestpos.com